

Application Engineer

Job Responsibilities

- Assist the field engineer to exceed sales target via Pre and Post-sales Technical Support such as:- Demonstration, Product Application,
- Product Training, Testing and Commissioning of Test and Measurement equipment;
- Participate actively in sales process from deal qualification to benchmarking until deal closure;
- Be an expert in customer application and competent to identify key technical value differentiators to win deals;
- Analyse customer requirements, recommend and find the right solution for the customer;
- Be the customer's "rock". Handle customer enquiries and solving customers' technical problems with excellent service to ensure customer satisfaction;
- To build up good relationship with customers to enhance customers' retention;
- Take initiative to continuously improve support services provided to customers.
- To carry out other duties or responsibilities assigned from time to time.

Job Requirements

- Job Requirements Candidate must possess at least a **Bachelor's Degree in Engineering (Electrical/Electronic)** or equivalent.
- At least **2 year(s) of working experience in technical capacity**. Those above 5 years similar working experience will have the opportunity to be considered for a more senior position.
- **You consider yourself a strong technical engineer first and foremost.**
- Team player. Self-motivated and love to help customers to solve technical problems.
- **Possess own transport and willing to travel locally and abroad occasionally.**
- **Working experience in the related Semiconductor/Electronics/Manufacturing industry & background in RF/uW test would be an added advantage.**
- **In-dept knowledge of using test and measurement equipment such as oscilloscopes, RF Sources, Specturm Analysers,**
- **RF Power Meters and Noise Figure Analysers and RF/uW network analysers would be an added advantage.**
- Instrument programming knowledge in SCPI or instrument drivers on .NET, C#, C++ or Keysight/Agilen Vee would be an added advantage.